

ABOUT THE STRATEGY

This income-driven strategy consists solely of preferred securities and individual corporate bonds. The primary objective of this strategy is to produce a consistent stream of income through dividend and interest payments. The preferred securities utilized by this strategy have a par price of \$25 while the corporate bonds have a par price of \$1,000. Clients may see money market mutual funds utilized by the strategy while SIS works orders for individual corporates.

Risk Tolerance Guidelines: This strategy qualifies as Moderately Conservative.

- Inception Date of Strategy and Benchmark (Bloomberg US Aggregate Index): 07/01/2021

ASSET CLASS	FULL WEIGHTS	WEIGHTED YIELD TO CALL %
Preferreds	50.00%	3.05%
Corporate Bonds	50.00%	2.75%
Total:	100.00%	5.80%

ASSET CLASS DESCRIPTIONS

Preferred Securities: Hybrid securities designed to produce consistent dividends and typically have call dates prior to maturity. SIS currently utilizes preferreds with a par price of \$25.

Corporate Bonds: Fixed-income instruments that produce consistent interest payments.

TOP 10 HOLDINGS

Ticker	Security Description
CMSD	CMS Energy Corp
JPM-D	JPMorgan Chase
WFC-Z	Wells Fargo
TFC-O	Truist Financial Corp
BAC-M	Bank of America Corp
911365BG8	United Rentals
59151KAL2	Methanex Corp
163851AE8	The Chemours Company
097023CU7	Boeing
15135BAT8	Centene Corporation

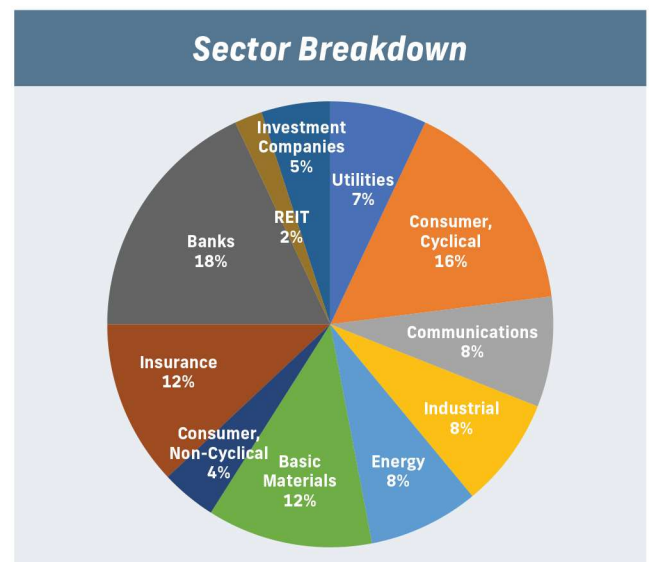
PERFORMANCE RETURNS (as of 12/31/2024)

Strategy	1 Year	3 Year	Since Inception
Core Gross	3.65%	-0.92%	-0.50%
Core Net	2.61%	-1.91%	-1.49%
Benchmark	1.25%	-2.41%	-2.05%

CORE NET RETURNS (as of 12/31/2024)

BLOOMBERG US Aggregate Index

Since Inception Annualized Statistics	Benchmark	
Performance	-1.49%	-2.05%
Standard-Deviation	9.96%	7.20%
Sharpe Ratio	-0.42	-0.7
Semi-Deviation	6.39%	4.88%
Sortino Ratio	-0.59	-0.87
Jensen Alpha	1.39%	
R2	0.7	
Capture Ratio	107.00%	



CORE PLUS

Income Strategy



ABOUT THE STRATEGY

This income-driven strategy consists of preferred securities, individual corporate bonds, REITs, BDCs, and ETFs. The primary objective of this strategy is similar to the Core strategy with additional emphasis on yield. The preferreds and corporates are expected to trade close to their par price while the ETFs, REITs, and BDCs are expected to see more price volatility. Clients may see money market mutual funds utilized by the strategy while SIS works orders for individual corporates.

Risk Tolerance Guidelines: This strategy qualifies as Moderate.

- Inception Date of Strategy and Benchmark (Bloomberg US Aggregate Index): 11/01/2015

ASSET CLASS	ALLOCATION	WEIGHTED YIELD TO CALL %
Corporate Bonds	37.50%	2.06%
Preferreds	30.00%	1.83%
BDCs	15.00%	1.43%
REITs	10.00%	0.58%
Specialty Bond ETFs	7.50%	0.45%
Total:	100.0%	6.35%

ASSET CLASS DESCRIPTIONS

Corporate Bonds: Fixed-income instruments that produce consistent interest payments.

Preferred Securities: Hybrid securities designed to produce consistent dividends and typically have call dates prior to maturity. SIS currently utilizes preferreds with a par price of \$25.

Business Development Companies: Special types of investment that combine attributes of publicly traded companies and closed-end investment vehicles, giving investors exposure to private equity- or venture capital-like investments. BDC investments typically have the potential for high yields, but because of that, they also carry more risk.

Real Estate Investment Trusts: A real estate investment trust (REIT) is a company that owns, operates, or finances income-generating real estate. Sound Income Strategies only utilizes publicly traded REITs.

Specialty Bond ETFs: SIS utilizes ETFs to provide clients with emerging market exposure. The ETFs are comprised of bonds with shorter durations.

Growth of \$1,000,000 (Net Returns)



PERFORMANCE RETURNS (as of 12/31/2024)

Strategy	1-Year	3-Year	5-Year	Since Inception
Core Plus (Gross)	6.55%	1.84%	3.42%	4.81%
Core Plus (Net)	5.47%	0.82%	2.39%	3.85%
Benchmark	1.25%	-2.41%	-0.33%	1.34%

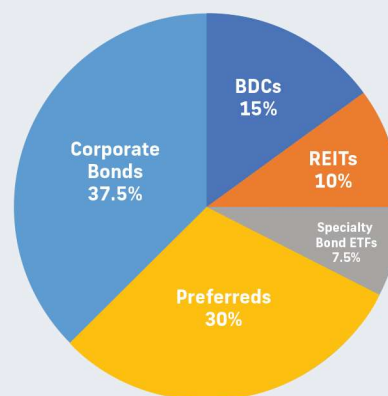
CORE PLUS NET RETURNS (as of 12/31/2024)

BLOOMBERG US Aggregate Index

Since Inception Annualized Statistics

	Core Plus (Net)	Benchmark
Performance	3.85%	1.34%
Standard-Deviation	9.34%	5.15%
Sharpe Ratio	0.26	-0.06
Semi-Deviation	7.25%	3.69%
Sortino Ratio	0.35	-0.08
Jensen Alpha	2.51%	
R2	0.31	
Capture Ratio	142.27%	

Asset Class Weights



INCOME PLUS

Income Strategy

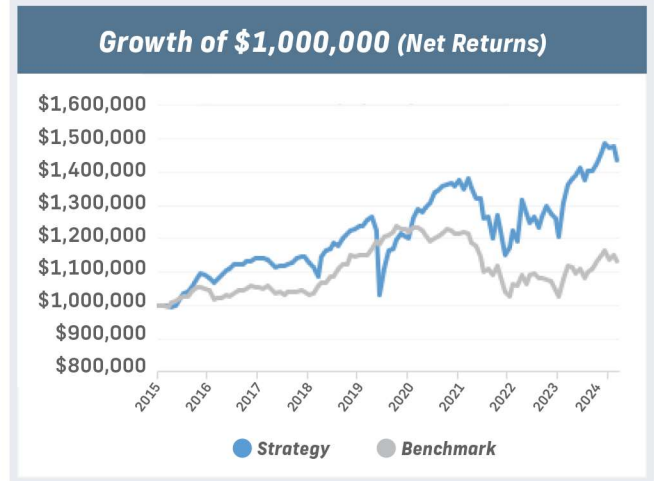


ABOUT THE STRATEGY

This income-driven strategy invests in preferred securities, REITs, BDCs, and ETFs. The primary objective of this strategy is to produce a high yield. Unlike Core and Core Plus, the Income Plus strategy does not utilize individual corporate bonds, resulting in a higher weight to Preferreds, BDCs, and REITs.

Risk Tolerance Guidelines: This strategy qualifies as Moderate.

- Inception Date of Strategy and Benchmark (Bloomberg US Aggregate Index): 11/01/2015



ASSET CLASS	ALLOCATIONS	WEIGHTED YIELD TO CALL %
Preferreds	53.00%	3.23%
BDCs	21.00%	2.00%
REITs	15.00%	0.87%
Specialty Bond ETFs	11.00%	0.66%
Total:	100.0%	6.76%

PERFORMANCE RETURNS (as of 12/31/2024)

Strategy	1-Year	3-Year	5-Year	Since Inception
Income Plus (Gross)	6.46%	2.37%	3.74%	4.99%
Income Plus (Net)	5.38%	1.33%	2.71%	4.02%
Benchmark	1.25%	-2.41%	-0.33%	1.34%

INCOME PLUS NET RETURNS (as of 12/31/2024)

BLOOMBERG US Aggregate Index

Since Inception Annualized Statistics	Benchmark
Performance	1.34%
Standard-Deviation	5.15%
Sharpe Ratio	-0.06
Semi-Deviation	3.69%
Sortino Ratio	-0.08
Jensen Alpha	
R2	
Capture Ratio	

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